

March 14, 2011

Aaron Schulenburg **Executive Director** Society of Collision Repair Specialists

Re: Tinting and Blending Procedures and Recommendations

Dear Aaron,

In response to your inquiry of February 25th, AkzoNobel is pleased to respond as noted below. For clarification, we have imbedded our response in blue type on each of your questions. Additionally, there are 3 attachments for further clarification. Thanks, and feel free to call me with any questions.

- 1. Is blending the basecoat recommended by your company to achieve proper color match between panels? Yes, please see attached Technical Service Bulletin (TSB) and technical reference information.
- 2. Is tinting the basecoat material a recommended procedure to achieve a proper color match to the vehicle's existing refinish? No, not in all cases. It is very OE/Car Manufacturer specific on how well the factory colors are held to tolerance to the "Standard" provided to us from the OE Manufacturer. Our recommendation when tinting is "tint to blend".
- 3. Are procedures such as tinting and blending commonly performed in conjunction with each other, or are they redundant processes? Yes they are, if you tint a color you will still need to blend in most cases (particularly special effect colors) if you want to achieve an invisible repair.
- 4. Does your company recommend performing one, or both, of these processes to achieve a proper color match on the repaired vehicle? Blending the color is always recommended, only tint when needed to correct flip or flop issues and when the effect (metallic / pearl) needs adjustment.

TSB Blending US & Color Selection Flow SPOT REPAIRS WITH CAN TSB 00-003.pdf Chart Poster 2011.pc ABP APR 2004.pdf

Kind Regards,

Tom Moreland

Strategic Sales Manager, North America

Automotive & Aerospace Coatings, North America